



CAMINO REAL
REGIONAL MOBILITY
AUTHORITY

**General Engineering
Consultant Team Resources**

**Presentation to the
CRRMA Board of Directors**

**Edgar Fino
April 8, 2020**

Agenda

- Labor expenditures data
- Graphical representation of data
- Firm summary
- Questions

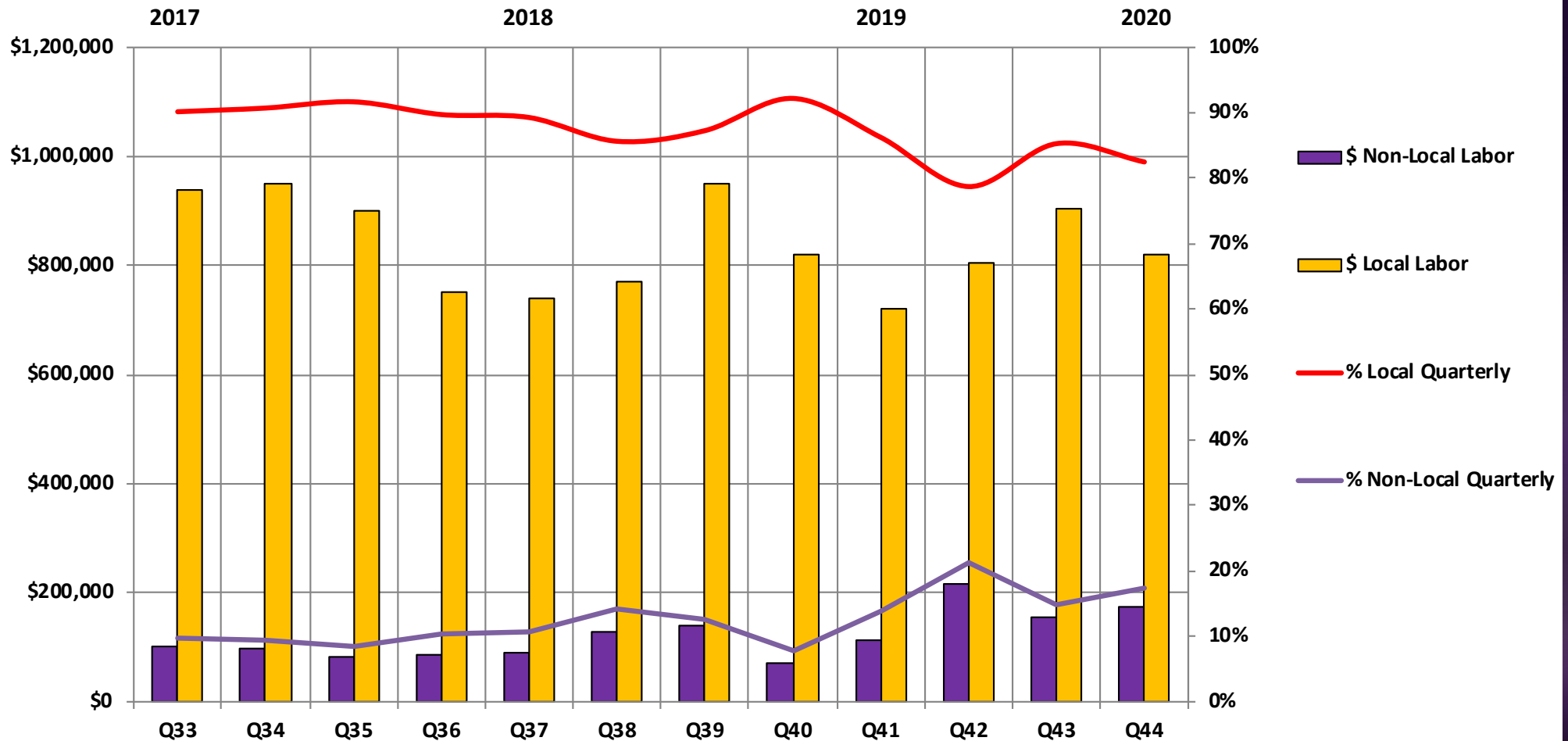
Quarterly Summary GEC



Year	Period	Local Labor	Non-Local Labor	Total Labor	Expenses	Total Billing	
2017	Q33	February 2017 to April 2017	\$ 937,676.80 90%	\$ 102,168.66 10%	\$ 1,039,845.46	\$ 56,659.91	\$ 1,096,505.37
	Q34	May 2017 to July 2017	\$ 950,499.45 91%	\$ 97,047.18 9%	\$ 1,047,546.63	\$ 98,998.31	\$ 1,146,544.94
	Q35	August 2017 to October 2017	\$ 902,043.31 92%	\$ 81,740.36 8%	\$ 983,783.67	\$ 75,279.99	\$ 1,059,063.66
	Q36	November 2017 to January 2018	\$ 752,914.18 90%	\$ 86,068.09 10%	\$ 838,982.27	\$ 85,330.32	\$ 924,312.59
2018	Q37	February 2018 to April 2018	\$ 740,812.05 89%	\$ 88,855.66 11%	\$ 829,667.71	\$ 47,055.32	\$ 876,723.03
	Q38	May 2018 to July 2018	\$ 770,447.59 86%	\$ 129,006.34 14%	\$ 899,453.93	\$ 48,763.82	\$ 948,217.75
	Q39	August 2018 to October 2018	\$ 949,799.26 87%	\$ 138,364.25 13%	\$ 1,088,163.51	\$ 80,867.97	\$ 1,169,031.48
	Q40	November 2018 to January 2019	\$ 820,306.97 92%	\$ 69,299.86 8%	\$ 889,606.83	\$ 23,165.42	\$ 912,772.25
2019	Q41	February 2019 to April 2019	\$ 720,259.86 86%	\$ 114,737.82 14%	\$ 834,997.68	\$ 15,615.30	\$ 850,612.98
	Q42	May 2019 to July 2019	\$ 806,431.45 79%	\$ 217,771.56 21%	\$ 1,024,203.01	\$ 55,230.77	\$ 1,079,433.78
	Q43	August 2019 to October 2019	\$ 903,381.45 85%	\$ 155,714.81 15%	\$ 1,059,096.26	\$ 101,900.82	\$ 1,160,997.08
	Q44	November 2019 to January 2020	\$ 821,527.79 83%	\$ 174,213.34 17%	\$ 995,741.13	\$ 74,959.74	\$ 1,070,700.87
TOTAL		\$ 26,542,734.54 63%	\$ 15,350,244.78 37%	\$ 41,892,979.32	\$ 1,555,186.22	\$ 43,448,165.54	

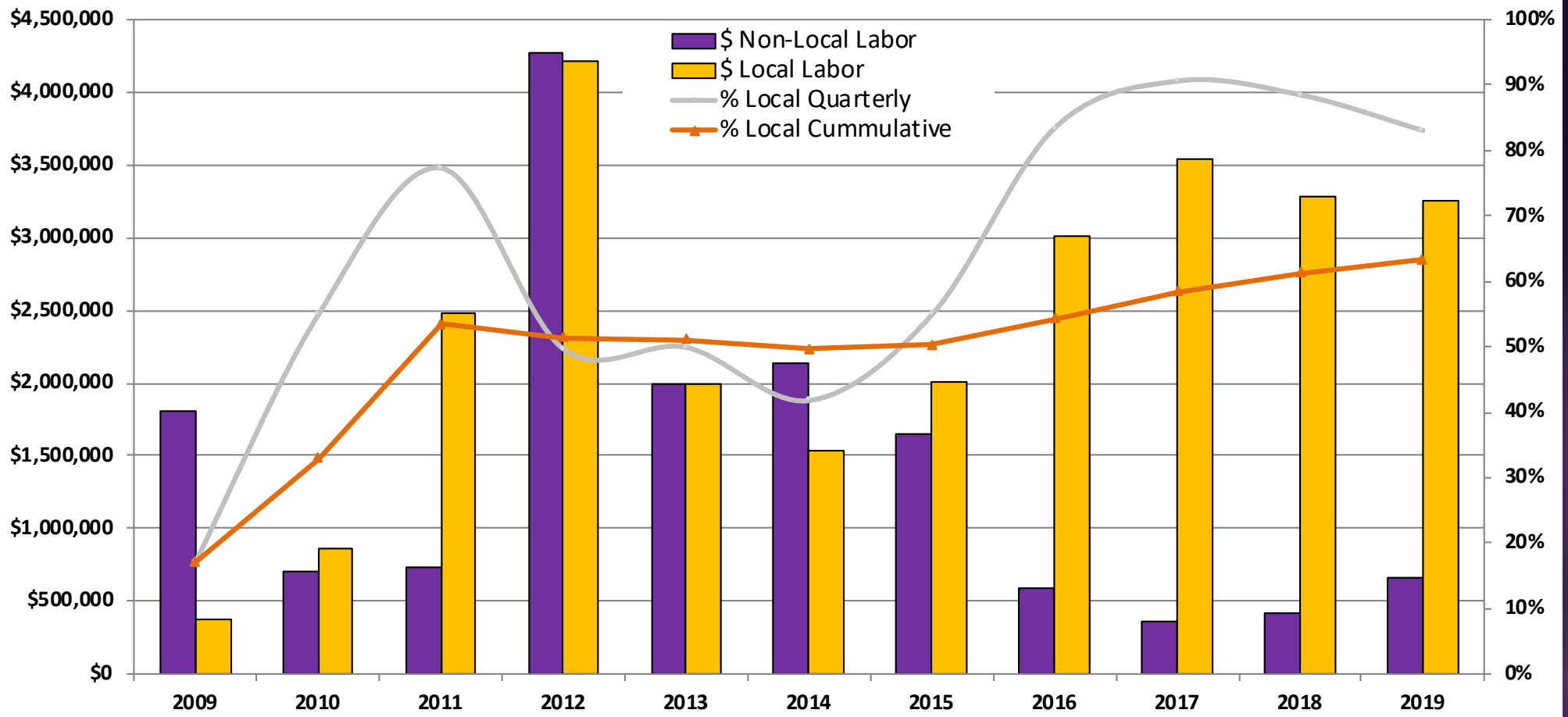
Quarterly Summary GEC

CRRMA GEC Labor Update Through January 2020 - Quarterly



Yearly Average Summary

CRRMA GEC Labor Update Through January 2020 - Yearly



Firm Summary



Update Through January 2020

Firm	Local		Non-Local		Total Labor		Expenses	Total Billing	
Atkins	\$ 12,187,724.03	61%	\$ 7,867,407.04	39%	\$ 20,055,131.07	48%	\$ 422,251.32	\$ 20,477,382.39	47%
Jacobs	\$ 1,389,040.67	18%	\$ 6,480,697.80	82%	\$ 7,869,738.47	19%	\$ 116,594.64	\$ 7,986,333.11	18%
AIA Engineers	\$ 4,735,401.22	97%	\$ 151,534.45	3%	\$ 4,886,935.67	12%	\$ 72,710.08	\$ 4,959,645.75	11%
ECM International	\$ 4,250,622.03	100%	\$ -	0%	\$ 4,250,622.03	10%	\$ 150,349.36	\$ 4,400,971.39	10%
Brock & Bastillos	\$ 1,157,229.24	100%	\$ -	0%	\$ 1,157,229.24	3%	\$ 29,914.43	\$ 1,187,143.67	3%
Moreno Cardenas Inc.	\$ 1,340,712.26	100%	\$ -	0%	\$ 1,340,712.26	3%	\$ 20,986.47	\$ 1,361,698.73	3%
HKN Engineers	\$ 182,101.10	100%	\$ -	0%	\$ 182,101.10	0%	\$ -	\$ 182,101.10	0%
TXP, Inc.	\$ -	0%	\$ 212,500.00	100%	\$ 212,500.00	1%	\$ -	\$ 212,500.00	0%
Fagan Consulting	\$ -	0%	\$ 268,858.32	100%	\$ 268,858.32	1%	\$ 15,461.35	\$ 284,319.67	1%
CQC Testing & Engineering	\$ 760,732.98	100%	\$ 2,058.38	0%	\$ 762,791.36	2%	\$ 587,799.18	\$ 1,350,590.54	3%
Flores Media Consulting	\$ 7,275.00	100%	\$ -	0%	\$ 7,275.00	0%	\$ 42.70	\$ 7,317.70	0%
Lopez Marketing Group	\$ 36,775.15	100%	\$ -	0%	\$ 36,775.15	0%	\$ 46,733.80	\$ 83,508.95	0%
Rich and Associates	\$ -	0%	\$ 33,885.25	100%	\$ 33,885.25	0%	\$ 4,911.50	\$ 38,796.75	0%
Pat Louthan	\$ -	0%	\$ 53,600.00	100%	\$ 53,600.00	0%	\$ 1,391.91	\$ 54,991.91	0%
Suzanne Michaels Comm	\$ 30,975.00	100%	\$ -	0%	\$ 30,975.00	0%	\$ 676.33	\$ 31,651.33	0%
L&P Scientific Consulting	\$ 725.00	100%	\$ -	0%	\$ 725.00	0%	\$ -	\$ 725.00	0%
Viva + Impulse Creative Co.	\$ 39,220.00	100%	\$ -	0%	\$ 39,220.00	0%	\$ -	\$ 39,220.00	0%
Barracuda Public Relations	\$ 365,118.86	100%	\$ -	0%	\$ 365,118.86	1%	\$ 80,440.70	\$ 445,559.56	1%
Anderson	\$ -	0%	\$ 6,417.00	100%	\$ 6,417.00	0%	\$ -	\$ 6,417.00	0%
HAQ Consulting	\$ -	0%	\$ 1,672.00	100%	\$ 1,672.00	0%	\$ -	\$ 1,672.00	0%
Julie Gereda	\$ 450.00	100%	\$ -	0%	\$ 450.00	0%	\$ -	\$ 450.00	0%
TRE	\$ 1,807.00	100%	\$ -	0%	\$ 1,807.00	0%	\$ -	\$ 1,807.00	0%
Gayle Reid Appraisal Services, Inc	\$ 3,800.00	100%	\$ -	0%	\$ 3,800.00	0%	\$ -	\$ 3,800.00	0%
SNC-Lavalin	\$ -	0%	\$ 115,514.54	100%	\$ 115,514.54	0%	\$ 2,259.23	\$ 117,773.77	0%
Gallinar	\$ 53,025.00	100%	\$ -	0%	\$ 53,025.00	0%	\$ 2,663.22	\$ 55,688.22	0%
Data Transfer Solutions	\$ -	0%	\$ 156,100.00	100%	\$ 156,100.00	0%	\$ -	\$ 156,100.00	0%
TOTAL	\$ 26,542,734.54	63%	\$ 15,350,244.78	37%	\$ 41,892,979.32		\$ 1,555,186.22	\$ 43,448,165.54	

Questions?



Camino Real Regional Mobility Authority

801 Texas Avenue

El Paso, Texas 79901

(915) 212-1072

info@crrma.org

www.crrma.org