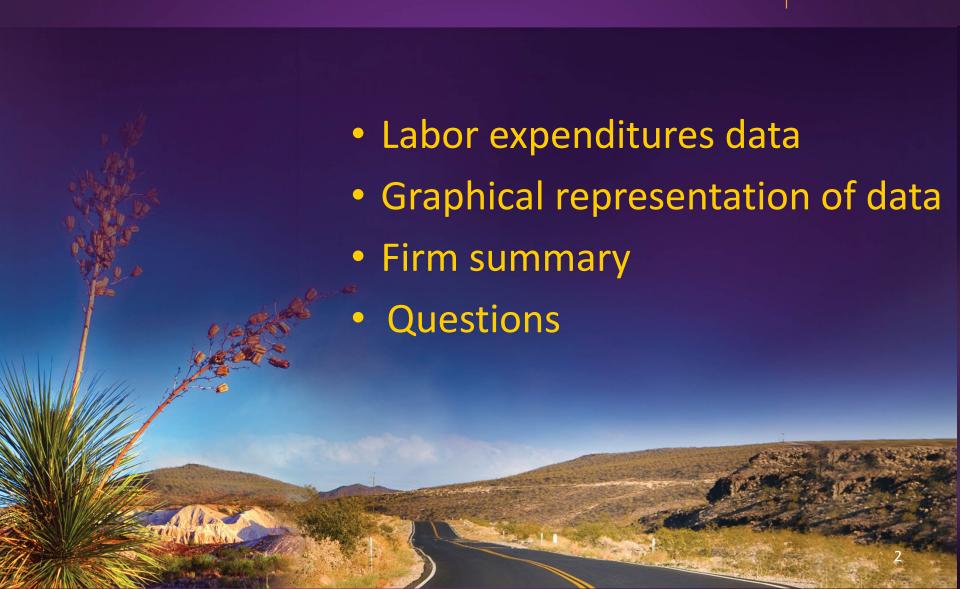


### Agenda





# Quarterly Summary GEC

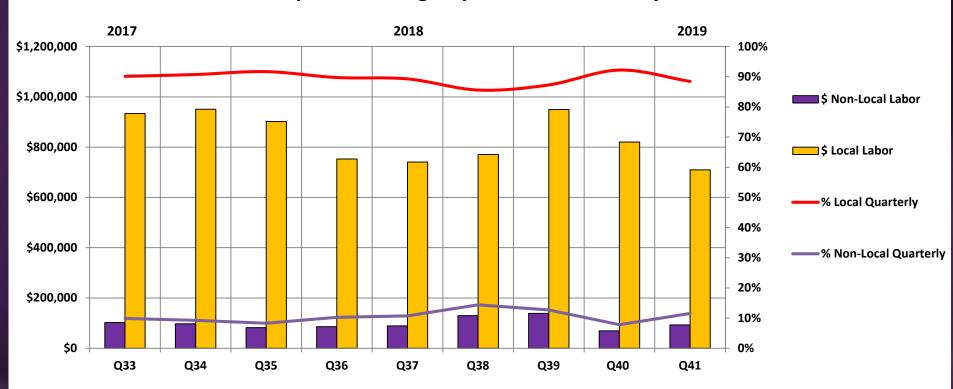


| Year  |     | Period                        | Local Labor |              |     | Non-Local Labor |               |     | Total Labor |               |    | Expenses     | Total Billing |               |
|-------|-----|-------------------------------|-------------|--------------|-----|-----------------|---------------|-----|-------------|---------------|----|--------------|---------------|---------------|
|       | Q33 | February 2017 to April 2017   | \$          | 933,422.32   | 90% | \$              | 102,168.66    | 10% | \$          | 1,035,590.98  | \$ | 56,659.91    | \$            | 1,092,250.89  |
| 2017  | Q34 | May 2017 to July 2017         | \$          | 950,499.45   | 91% | \$              | 97,047.18     | 9%  | \$          | 1,047,546.63  | \$ | 98,998.31    | \$            | 1,146,544.94  |
| 2017  | Q35 | August 2017 to October 2017   | \$          | 902,043.31   | 92% | \$              | 81,740.36     | 8%  | \$          | 983,783.67    | \$ | 75,279.99    | \$            | 1,059,063.66  |
|       | Q36 | November 2017 to January 2018 | \$          | 752,914.18   | 90% | \$              | 86,068.09     | 10% | \$          | 838,982.27    | \$ | 85,330.32    | \$            | 924,312.59    |
|       | Q37 | February 2018 to April 2018   | \$          | 740,812.05   | 89% | \$              | 88,855.66     | 11% | \$          | 829,667.71    | \$ | 47,055.32    | \$            | 876,723.03    |
| 2018  | Q38 | May 2018 to July 2018         | \$          | 770,850.31   | 86% | \$              | 129,749.35    | 14% | \$          | 900,599.66    | \$ | 48,763.82    | \$            | 949,363.48    |
| 2018  | Q39 | August 2018 to October 2018   | \$          | 949,799.26   | 87% | \$              | 138,364.25    | 13% | \$          | 1,088,163.51  | \$ | 80,867.97    | \$            | 1,169,031.48  |
|       | Q40 | November 2018 to January 2019 | \$          | 820,306.97   | 92% | \$              | 69,299.86     | 8%  | \$          | 889,606.83    | \$ | 23,165.42    | \$            | 912,772.25    |
| 2019  | Q41 | February 2019 to April 2019   | \$          | 709,667.13   | 88% | \$              | 92,556.51     | 12% | \$          | 802,223.64    | \$ | 15,615.30    | \$            | 817,838.94    |
| TOTAL |     |                               |             | 3,986,756.99 | 62% | \$1             | .4,781,602.48 | 38% | \$          | 38,768,359.47 | \$ | 1,317,647.73 | \$ 4          | 10,086,007.20 |

## Quarterly Summary GEC



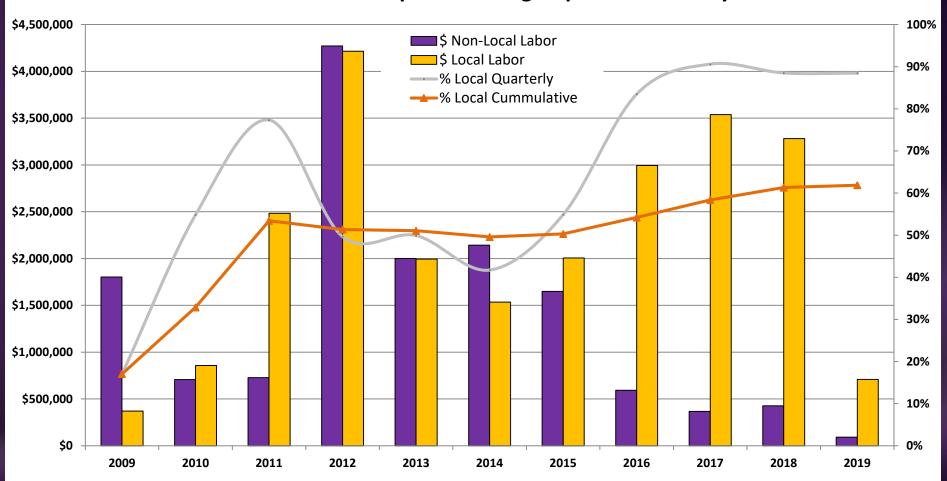
#### **CRRMA GEC Labor Update Through April 2019 - Quarterly**



### Yearly Average Summary



#### **CRRMA GEC Labor Update Through April 2019 - Yearly**



# Firm Summary



| Upc | late T | hroug | h Apri | l 2019 |
|-----|--------|-------|--------|--------|
|-----|--------|-------|--------|--------|

| <u>Firm</u>                        | irm Local |               |      | Non-Local |               |      | Total Labor         |     |    | Expenses     | Total Billing |               |     |  |
|------------------------------------|-----------|---------------|------|-----------|---------------|------|---------------------|-----|----|--------------|---------------|---------------|-----|--|
| Atkins                             | \$        | 10,476,836.87 | 58%  | \$        | 7,478,608.72  | 42%  | \$<br>17,955,445.59 | 46% | \$ | 397,562.31   | \$            | 18,353,007.90 | 46% |  |
| Jacobs                             | \$        | 1,389,040.67  | 18%  | \$        | 6,480,697.80  | 82%  | \$<br>7,869,738.47  | 20% | \$ | 116,594.64   | \$            | 7,986,333.11  | 20% |  |
| CONSOR (AIA Engineers)             | \$        | 4,432,725.64  | 97%  | \$        | 151,534.45    | 3%   | \$<br>4,584,260.09  | 12% | \$ | 56,010.08    | \$            | 4,640,270.17  | 12% |  |
| ECM International                  | \$        | 4,009,291.98  | 100% | \$        | -             | 0%   | \$<br>4,009,291.98  | 10% | \$ | 139,089.86   | \$            | 4,148,381.84  | 10% |  |
| Brock & Bastillos                  | \$        | 1,152,234.96  | 100% | \$        | -             | 0%   | \$<br>1,152,234.96  | 3%  | \$ | 29,914.43    | \$            | 1,182,149.39  | 3%  |  |
| Moreno Cardenas Inc.               | \$        | 1,249,944.61  | 100% | \$        | -             | 0%   | \$<br>1,249,944.61  | 3%  | \$ | 12,822.04    | \$            | 1,262,766.65  | 3%  |  |
| HKN Engineers                      |           | 182,101.10    | 100% | \$        | -             | 0%   | \$<br>182,101.10    | 0%  | \$ | \$ -         |               | 182,101.10    | 0%  |  |
| TXP, Inc.                          | \$        | -             | 0%   | \$        | 212,500.00    | 100% | \$<br>212,500.00    | 1%  | \$ | -            | \$            | 212,500.00    | 1%  |  |
| Fagan Consulting                   | \$        | -             | 0%   | \$        | 268,858.32    | 100% | \$<br>268,858.32    | 1%  | \$ | 15,461.35    | \$            | 284,319.67    | 1%  |  |
| CQC Testing & Engineering          | \$        | 632,533.59    | 99%  | \$        | 5,447.16      | 1%   | \$<br>637,980.75    | 2%  | \$ | 413,736.85   | \$            | 1,051,717.60  | 3%  |  |
| Flores Media Consulting            | \$        | 7,275.00      | 100% | \$        | -             | 0%   | \$<br>7,275.00      | 0%  | \$ | 42.70        | \$            | 7,317.70      | 0%  |  |
| Lopez Marketing Group              |           | 36,775.15     | 100% | \$        | -             | 0%   | \$<br>36,775.15     | 0%  | \$ | 46,733.80    | \$            | 83,508.95     | 0%  |  |
| Rich and Associates                | \$        | -             | 0%   | \$        | 33,885.25     | 100% | \$<br>33,885.25     | 0%  | \$ | 4,911.50     | \$            | 38,796.75     | 0%  |  |
| Pat Louthan                        | \$        | -             | 0%   | \$        | 53,600.00     | 100% | \$<br>53,600.00     | 0%  | \$ | 1,391.91     | \$            | 54,991.91     | 0%  |  |
| Suzanne Michaels Comm              | \$        | 30,975.00     | 100% | \$        | -             | 0%   | \$<br>30,975.00     | 0%  | \$ | 676.33       | \$            | 31,651.33     | 0%  |  |
| L&P Scientific Consulting          | \$        | 725.00        | 100% | \$        | -             | 0%   | \$<br>725.00        | 0%  | \$ | -            | \$            | 725.00        | 0%  |  |
| Viva + Impulse Creative Co.        | \$        | 39,220.00     | 100% | \$        | -             | 0%   | \$<br>39,220.00     | 0%  | \$ | -            | \$            | 39,220.00     | 0%  |  |
| Barracuda Public Relations         | \$        | 365,118.86    | 100% | \$        | -             | 0%   | \$<br>365,118.86    | 1%  | \$ | 80,440.70    | \$            | 445,559.56    | 1%  |  |
| Anderson                           | \$        | -             | 0%   | \$        | 6,417.00      | 100% | \$<br>6,417.00      | 0%  | \$ | -            | \$            | 6,417.00      | 0%  |  |
| HAQ Consulting                     | \$        | -             | 0%   | \$        | 1,672.00      | 100% | \$<br>1,672.00      | 0%  | \$ | -            | \$            | 1,672.00      | 0%  |  |
| Julie Gereda                       | \$        | 450.00        | 100% | \$        | -             | 0%   | \$<br>450.00        | 0%  | \$ | -            | \$            | 450.00        | 0%  |  |
| TRE                                | \$        | 1,807.00      | 100% | \$        | -             | 0%   | \$<br>1,807.00      | 0%  | \$ | -            | \$            | 1,807.00      | 0%  |  |
| Gayle Reid Appraisal Services, Inc | \$        | 3,800.00      | 100% | \$        | -             | 0%   | \$<br>3,800.00      | 0%  | \$ | -            | \$            | 3,800.00      | 0%  |  |
| SNC-Lavalin                        | \$        | -             | 0%   | \$        | 115,514.54    | 100% | \$<br>115,514.54    | 0%  | \$ | 2,259.23     | \$            | 117,773.77    | 0%  |  |
| TOTAL                              |           | 24,010,855.43 | 62%  | \$        | 14,808,735.24 | 38%  | \$<br>38,819,590.67 |     | \$ | 1,317,647.73 | \$            | 40,137,238.40 |     |  |

#### Questions?



