



CAMINO REAL
REGIONAL MOBILITY
AUTHORITY

General Engineering Consultant Team Resources

**Presentation to the
CRRMA Board of Directors**

**Edgar Fino
December 12, 2018**

Agenda

- Labor expenditures data
- Graphical representations of data
- Firm summary
- Questions

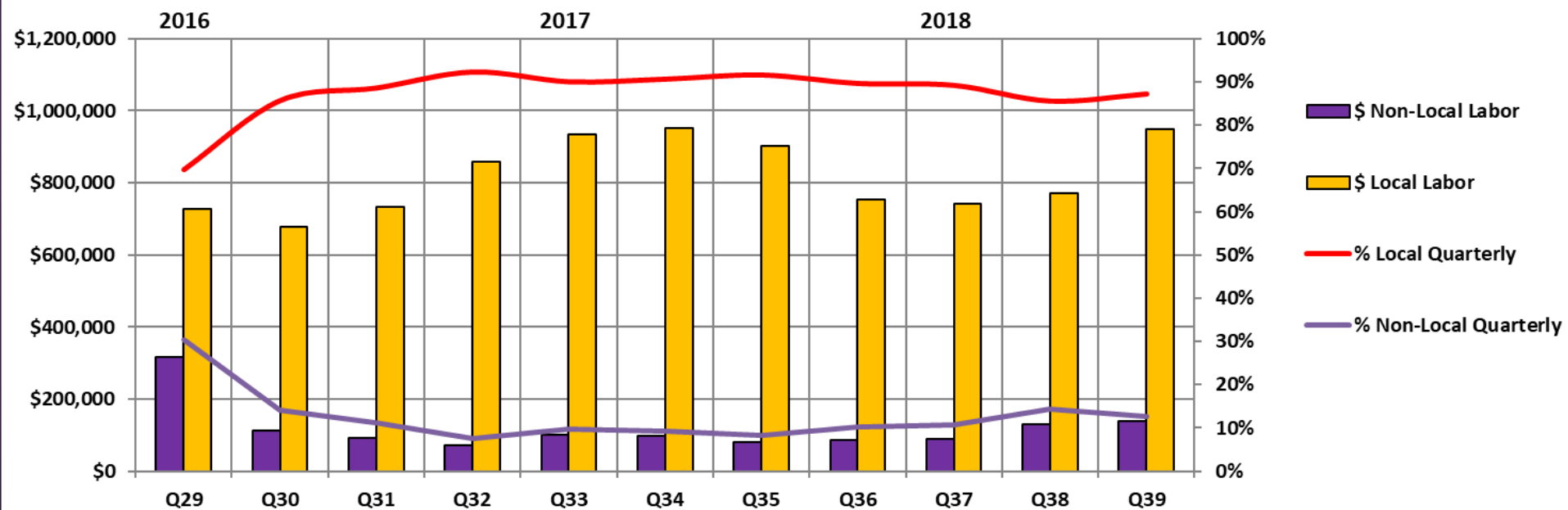


Quarterly Summary GEC

Year	Period		Local Labor		Non-Local Labor		Total Labor	Expenses	Total Billing
2016	Q29	February 2016 to April 2016	\$ 727,990.34	70%	\$ 316,088.42	30%	\$ 1,044,078.76	\$ 26,170.88	\$ 1,070,249.64
	Q30	May 2016 to July 2016	\$ 676,701.52	86%	\$ 112,212.66	14%	\$ 788,914.18	\$ 44,742.59	\$ 833,656.77
	Q31	August 2016 to October 2016	\$ 732,048.83	89%	\$ 93,407.48	11%	\$ 825,456.31	\$ 34,963.30	\$ 860,419.61
	Q32	November 2016 to January 2017	\$ 858,087.69	92%	\$ 70,660.25	8%	\$ 928,747.94	\$ 55,167.50	\$ 983,915.44
2017	Q33	February 2017 to April 2017	\$ 933,422.32	90%	\$ 102,168.66	10%	\$ 1,035,590.98	\$ 56,659.91	\$ 1,092,250.89
	Q34	May 2017 to July 2017	\$ 950,499.45	91%	\$ 97,047.18	9%	\$ 1,047,546.63	\$ 98,998.31	\$ 1,146,544.94
	Q35	August 2017 to October 2017	\$ 902,043.31	92%	\$ 81,740.36	8%	\$ 983,783.67	\$ 75,279.99	\$ 1,059,063.66
	Q36	November 2017 to January 2018	\$ 752,914.18	90%	\$ 86,068.09	10%	\$ 838,982.27	\$ 85,330.32	\$ 924,312.59
2018	Q37	February 2018 to April 2018	\$ 740,812.05	89%	\$ 88,855.66	11%	\$ 829,667.71	\$ 47,055.32	\$ 876,723.03
	Q38	May 2018 to July 2018	\$ 769,810.10	86%	\$ 129,006.34	14%	\$ 898,816.44	\$ 48,763.82	\$ 947,580.26
	Q39	August 2018 to October 2018	\$ 949,994.51	87%	\$ 138,364.25	13%	\$ 1,088,358.76	\$ 80,867.97	\$ 1,169,226.73
TOTAL			\$ 22,456,112.17	61%	\$ 14,613,555.94	39%	\$ 37,069,668.11	\$ 1,285,291.78	\$ 38,354,959.89

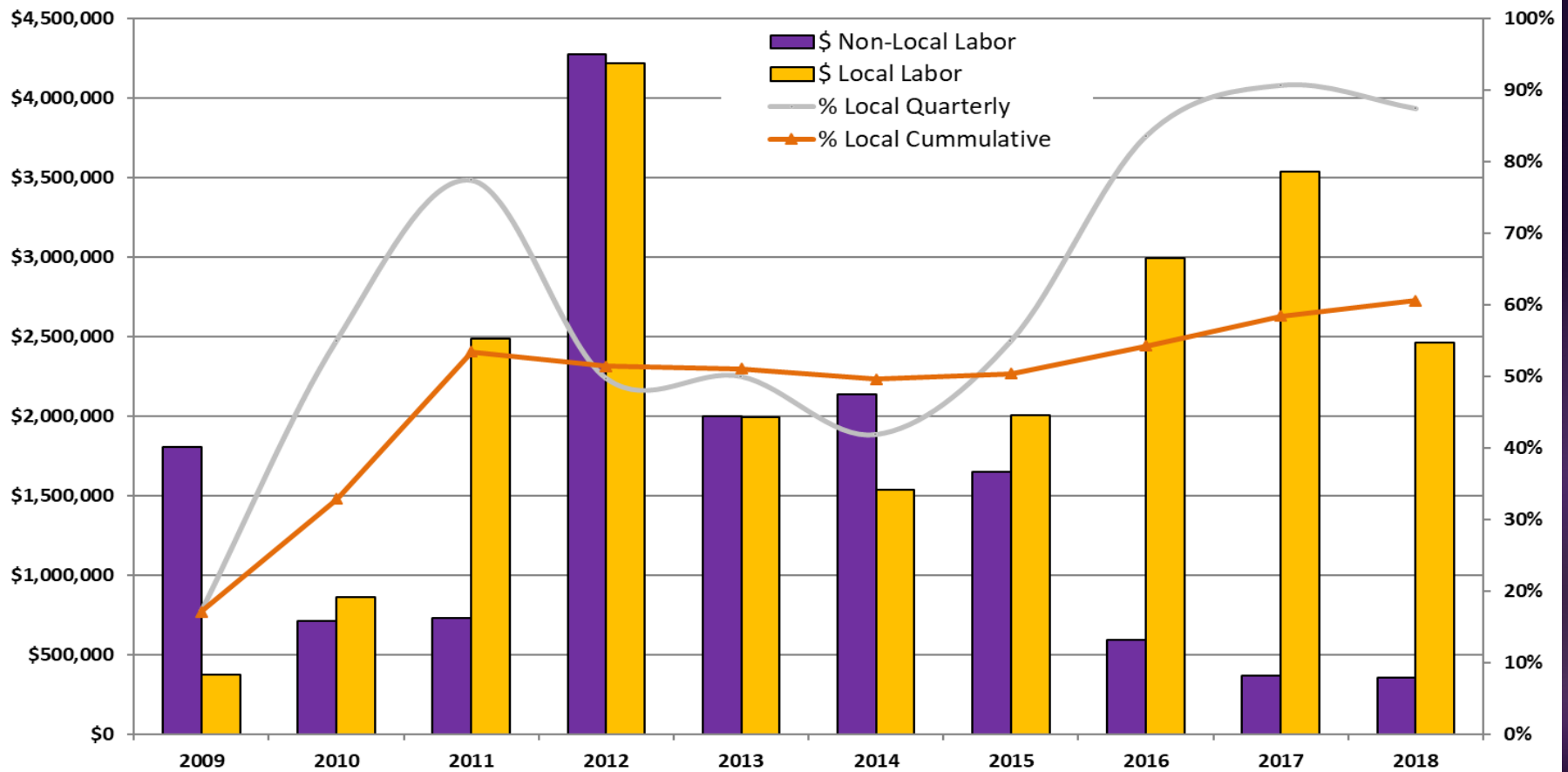
Quarterly Summary GEC

CRRMA GEC Labor Update Through October 2018 - Quarterly



Yearly Summary GEC

CRRMA GEC Labor Update Through October 2018 - Yearly



*2018 Only Includes 3 Quarters of Data

Firm Summary



Update Through October 2018

Firm	Local			Non-Local		Total Labor		Expenses		Total Billing				
Atkins	\$	9,374,586.64	56%	\$	7,317,795.38	44%	\$	16,692,382.02	45%	\$	379,136.79	\$	17,071,518.81	45%
Jacobs	\$	1,389,040.67	18%	\$	6,480,697.80	82%	\$	7,869,738.47	21%	\$	116,594.64	\$	7,986,333.11	21%
AIA Engineers	\$	4,319,876.43	97%	\$	151,534.45	3%	\$	4,471,410.88	12%	\$	50,510.08	\$	4,521,920.96	12%
ECM International	\$	3,964,909.76	100%	\$	-	0%	\$	3,964,909.76	11%	\$	137,055.86	\$	4,101,965.62	11%
Brock & Bastillos	\$	1,141,748.60	100%	\$	-	0%	\$	1,141,748.60	3%	\$	29,914.43	\$	1,171,663.03	3%
Moreno Cardenas Inc.	\$	1,011,485.26	100%	\$	-	0%	\$	1,011,485.26	3%	\$	12,024.45	\$	1,023,509.71	3%
HKN Engineers	\$	182,101.10	100%	\$	-	0%	\$	182,101.10	0%	\$	-	\$	182,101.10	0%
TXP, Inc.	\$	-	0%	\$	212,500.00	100%	\$	212,500.00	1%	\$	-	\$	212,500.00	1%
Fagan Consulting	\$	-	0%	\$	268,858.32	100%	\$	268,858.32	1%	\$	15,461.35	\$	284,319.67	1%
CQC Testing & Engineering	\$	589,475.19	100%	\$	-	0%	\$	589,475.19	2%	\$	408,138.01	\$	997,613.20	3%
Flores Media Consulting	\$	7,275.00	100%	\$	-	0%	\$	7,275.00	0%	\$	42.70	\$	7,317.70	0%
Lopez Marketing Group	\$	36,775.15	100%	\$	-	0%	\$	36,775.15	0%	\$	46,733.80	\$	83,508.95	0%
Rich and Associates	\$	-	0%	\$	33,885.25	100%	\$	33,885.25	0%	\$	4,911.50	\$	38,796.75	0%
Pat Louthan	\$	-	0%	\$	53,600.00	100%	\$	53,600.00	0%	\$	1,391.91	\$	54,991.91	0%
Suzanne Michaels Comm	\$	30,975.00	100%	\$	-	0%	\$	30,975.00	0%	\$	676.33	\$	31,651.33	0%
L&P Scientific Consulting	\$	725.00	100%	\$	-	0%	\$	725.00	0%	\$	-	\$	725.00	0%
Viva + Impulse Creative Co.	\$	39,220.00	100%	\$	-	0%	\$	39,220.00	0%	\$	-	\$	39,220.00	0%
Barracuda Public Relations	\$	362,498.86	100%	\$	-	0%	\$	362,498.86	1%	\$	80,440.70	\$	442,939.56	1%
Anderson	\$	-	0%	\$	6,417.00	100%	\$	6,417.00	0%	\$	-	\$	6,417.00	0%
HAQ Consulting	\$	-	0%	\$	1,672.00	100%	\$	1,672.00	0%	\$	-	\$	1,672.00	0%
Julie Gereda	\$	450.00	100%	\$	-	0%	\$	450.00	0%	\$	-	\$	450.00	0%
TRE	\$	1,807.00	100%	\$	-	0%	\$	1,807.00	0%	\$	-	\$	1,807.00	0%
Gayle Reid Appraisal Services, Inc	\$	3,800.00	100%	\$	-	0%	\$	3,800.00	0%	\$	-	\$	3,800.00	0%
SNC-Lavalin	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	\$	-	0%
TOTAL	\$	22,456,749.66	61%	\$	14,526,960.20	39%	\$	36,983,709.86		\$	1,283,032.55	\$	38,266,742.41	

Questions?

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