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Executive Director

TO: CRRMA Board of Directors<br>FROM: Raymond L. Telles, Executive Director<br>DATE: April 12, 2017<br>RE:<br>El Paso Bike Share Program<br>SunCycle Performance Report - 2nd Quarter of FY17

Board Members,
Attached is the performance report for the CRRMA's El Paso Bike Share Program - known locally as SunCycle. The report consists of this summary sheet, which includes information from opening through Q2 of FY17 (September 15, 2015 - February 28, 2017) and a system report for this fiscal quarter. The main highlights of the system report have been summarized in the following table:

|  | Fiscal Year 2016 |  |  |  | Fiscal Year 2017 |  | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |  |
| Rides Taken | 1,543 | 853 | 2,488 | 7,178 | 4,046 | 2,102 | 18,210 |
| Total Rides (Minutes) | 59,244 | 40,723 | 115,124 | 305,968 | 177,924 | 98,210 | 797,193 |
| Total Rides (Miles) | 6,688 | 4,320 | 13,813 | 38,335 | 21,369 | 10,505 | 95,030 |
|  |  |  |  |  |  |  |  |
| Average Ride (Minutes) | 38.40 | 47.74 | 46.27 | 42.63 | 43.98 | 46.72 | 43.78 |
| Average Ride (Miles) | 4.33 | 5.06 | 5.55 | 5.34 | 5.28 | 5.00 | 5.22 |
|  |  |  |  |  |  |  |  |
| Carbon Offset (Pounds) | 6,315 | 4,082 | 13,063 | 36,252 | 20,208 | 9,935 | 89,855 |
| Calories Burned | 265,896 | 171,906 | 550,110 | 1,526,466 | 850,824 | 418,212 | 3,783,414 |

Additional program activity information of note:

- Q2 includes the coldest months of the year and is historically the least active month; March 2017 activity rivals Q2 activity: 2,052 rides; 89,217 minutes ridden, 11,044 miles ridden, 10,443 pounds of carbon offset and 439,734 calories burned
- San Jacinto remains as the station with the most checkouts (followed by Pioneer Plaza, Cleveland Square and Anthony Street)
- Saturday became the most active day, followed by Sunday, which was previously the most active day
- Rides, during this quarter, show three peak periods of use: 3:00pm, 8:00pm and 10:00pm
- Top 3 most common routes in this quarter are all roundtrips: San Jacinto, Pioneer Plaza and Cleveland Square


As also requested by the Board, financial information on the SunCycle Program is being provided in the following table:

| Period |  <br> Revenues | Expenses | O\&M Funds <br> Remaining |
| :---: | :---: | :---: | :---: |
| Phase 1 - <br> Capital | $\$ 720,000.00$ | $(\$ 387,674.32)$ | $\$ 332,325.68$ |
| Phase 2 - <br> Capital | $\$ 584,000.00$ | $(\$ 353,330.07)$ | $\$ 562,995.61$ |
| Q1 | $\$ 6,893.41$ | $(\$ 16,367.54)$ | $\$ 553,521.48$ |
| Q2 | $\$ 3,727.11$ | $(\$ 15,720.29)$ | $\$ 541,528.30$ |
| Q3 | $\$ 12,235.25$ | $(\$ 16,092.69)$ | $\$ 537,670.86$ |
| Q4 | $\$ 34,968.11$ | $(\$ 23,081.45)$ | $\$ 549,557.52$ |
| Q1 | $\$ 20,139.17$ | $(\$ 48,177.27)$ | $\$ 521,519.42$ |
| Q2 | $\$ 9,909.56$ | $(\$ 45,968.65)$ | $\$ 485,460.33$ |

## NOTES:

1) Phase 1 and Phase 2 grants consisted of $\$ 720,000$ and $\$ 584,000$, respectively.
2) Startup Expenses included purchase and build-out of the bikes and stations, as well as the initial kickoff event.

Please review this material and let me know if you have any questions. A representative from the CRRMA's bike share operator team will be present during the agenda item to answer any operational questions that you may have. Lastly, please also let me know of any changes to format or content that you would like to see in future reports.

Member Trip Activity Summary

| Has RFID | Membership Type | Checkout Date | Bike Trips | User Count | Bikes | Used |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No | 24 Hour Pass (Kiosk) |  | 1,894 | 804 |  | 129 |  |  |  |
|  | 24 HR Pass Special Event whole foods |  | 7 | 2 |  | 6 |  |  |  |
|  | 30 Day Pass |  | 12 | 1 |  | 5 |  |  |  |
|  | Semester Pass |  | 6 | 2 |  | 5 |  |  |  |
|  |  |  | 1,919 | 809 |  | 130 |  |  |  |
| Yes | Annual Membership |  | 183 | 14 |  | 80 |  |  |  |
|  |  |  | 183 | 14 |  | 80 |  |  |  |
| Total |  |  | 2,102 | 823 |  | 137 |  |  |  |
| Has RFID | Membership Type | GPSData | Checkout Date | Bike Trips | Total Duratio n | Avg Duratio n | Distance (miles) | Est Carbon Offset | Est Calories Burned |
| No | 24 Hour Pass (Kiosk) |  |  | 1,894 | 93,843 | 50 | 10,040 | 9,498 | 399,828 |
|  | 24 HR Pass Special Event whole foods |  |  | 7 | 60 | 9 | 9 | 9 | 360 |
|  | 30 Day Pass |  |  | 12 | 795 | 66 | 40 | 38 | 1,602 |
|  | Semester Pass |  |  | 6 | 69 | 12 | 11 | 10 | 414 |
|  |  |  |  | 1,919 | 94,767 | 49 | 10,100 | 9,555 | 402,204 |
| Yes | Annual Membership |  |  | 183 | 3,443 | 19 | 405 | 380 | 16,008 |
|  |  |  |  | 183 | 3,443 | 19 | 405 | 380 | 16,008 |
| Total |  |  |  | 2,102 | 98,210 | 47 | 10,505 | 9,935 | 418,212 |




