TO: CRRMA Board of Directors<br>FROM: Raymond L. Telles, Executive Director<br>DATE: January 11, 2017<br>RE: César Chávez Express Toll Lanes<br>Performance Report - 1st Quarter of FY17

Board Members,
This performance report for the César Chávez Express Toll Lanes includes transaction and revenue data for the period from the opening date (January 10, 2014) through the end of the CRRMA's 1st quarter of fiscal year 2017 (period ending November 30, 2016).

On the following page, you will find a table that summarizes the performance metrics found graphically on the subsequent pages. As noted in prior reports, this format presents annualized projected revenues and transaction figures, as opposed to the month-to-month format previously used in these reports. For this report, we have also included information on the Veterans Waiver Program as well as information on project revenue and expenses. As always, please let me know of any changes to format or content that you would like to see in future reports.

As in the past, a representative of the CRRMA's general engineering consultant will present this information in greater detail during the Board meeting and will be available for questions. Please also let me know of any questions that you may have.

January 2017 Performance Report

| Year | Month | Tags lssued | Accounts Created | AVI |  |  | PBM |  |  | Total Gross Revenue Collected |  | Transactions per Working Day |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Transactions |  | Revenue llected | Transactions |  | Revenue ected |  |  |  |
| $\stackrel{n}{\underset{\pi}{4}}$ | December | 76 | 59 | 11,725 | \$ | 7,766 | 22,073 | \$ | 26,725 | \$ | 34,491 | 1,690 |
|  | January | 56 | 47 | 13,273 | \$ | 5,928 | 22,107 | \$ | 19,491 | \$ | 25,420 | 1,685 |
|  | February | 81 | 67 | 14,682 | \$ | 5,994 | 26,711 | \$ | 18,539 | \$ | 24,533 | 2,070 |
|  | March | 87 | 70 | 15,477 | \$ | 5,897 | 27,401 | \$ | 21,580 | \$ | 27,476 | 1,949 |
|  | April | 72 | 63 | 17,348 | \$ | 7,868 | 34,313 | \$ | 17,321 | \$ | 25,188 | 2,348 |
|  | May | 94 | 73 | 16,304 | \$ | 7,707 | 29,808 | \$ | 20,059 | \$ | 27,766 | 2,306 |
|  | June | 73 | 58 | 14,244 | \$ | 7,492 | 22,822 | \$ | 26,517 | \$ | 34,009 | 1,685 |
|  | July | 84 | 73 | 12,642 | \$ | 10,031 | 20,904 | \$ | 18,881 | \$ | 28,912 | 1,459 |
|  | August | 87 | 71 | 14,540 | \$ | 6,985 | 26,220 | \$ | 22,329 | \$ | 29,314 | 1,941 |
| $\underset{\underset{\pi}{4}}{\underset{\sim}{7}}$ | September | 105 | 89 | 16,624 | \$ | 6,266 | 32,742 | \$ | 19,407 | \$ | 25,673 | 2,351 |
|  | October | 92 | 74 | 17,508 | \$ | 7,614 | 36,633 | \$ | 17,840 | \$ | 25,454 | 2,461 |
|  | November | 115 | 99 | 14,075 | \$ | 7,197 | 31,541 | \$ | 21,457 | \$ | 28,653 | 2,401 |
|  | December | 99 | 79 | 13,059 | \$ | 8,451 | 30,162 | \$ | 22,172 | \$ | 30,623 | 2,058 |
|  | January | 122 | 104 | 14,708 | \$ | 6,004 | 31,028 | \$ | 14,114 | \$ | 20,118 | 2,287 |
|  | February | 116 | 103 | 14,804 | \$ | 6,227 | 33,677 | \$ | 19,607 | \$ | 25,834 | 2,309 |
|  | March | 107 | 90 | 15,094 | \$ | 7,014 | 32,387 | \$ | 23,582 | \$ | 30,596 | 2,064 |
|  | April | 101 | 83 | 14,703 | \$ | 6,792 | 32,248 | \$ | 22,779 | \$ | 29,570 | 2,348 |
|  | May | 86 | 75 | 12,545 | \$ | 7,333 | 26,767 | \$ | 33,989 | \$ | 41,323 | 1,872 |
|  | June | 125 | 106 | 10,445 | \$ | 6,639 | 20,150 | \$ | 22,174 | \$ | 28,813 | 1,391 |
|  | July | 80 | 64 | 7,540 | \$ | 6,123 | 14,728 | \$ | 16,053 | \$ | 22,177 | 1,113 |
|  | August | 115 | 94 | 9,959 | \$ | 5,018 | 17,576 | \$ | 17,511 | \$ | 22,529 | 1,197 |
| $\underset{\underset{ㄴ}{7}}{\stackrel{\rightharpoonup}{7}}$ | September | 82 | 73 | 10,539 | \$ | 3,802 | 22,053 | \$ | 11,915 | \$ | 15,717 | 1,552 |
|  | October | 97 | 78 | 10,301 | \$ | 4,558 | 23,138 | \$ | 11,911 | \$ | 16,469 | 1,592 |
|  | November | 73 | 57 | 10,431 | \$ | 5,819 | 21,669 | \$ | 15,179 | \$ | 20,997 | 1,605 |
| TOTALS |  | 2,225 | 1,849 | 322,570 | \$ | 160,522 | 638,858 | \$ | 481,133 | \$ | 641,655 | 1,906 |

[^0]Transactions per Working Day


Transactions


Revenue


Veteran Toll Waiver Program

| Year | Month | Tags Issued | Program Transactions | \% of Total Transactions |
| :---: | :---: | :---: | :---: | :---: |
| $\underset{\underset{y}{6}}{\substack{7}}$ | Oct | 13 | - | - |
|  | Nov | 32 | 297 | 0.8\% |
|  | Dec | 15 | 665 | 1.7\% |
|  | Jan | 3 | 704 | 1.5\% |
|  | Feb | 11 | 744 | 1.6\% |
|  | Mar | 10 | 984 | 1.9\% |
|  | Apr | 11 | 787 | 1.7\% |
|  | May | 7 | 939 | 2.0\% |
|  | Jun | 1 | 682 | 2.9\% |
|  | Jul | 0 | 846 | 3.8\% |
|  | Aug | 2 | 853 | 3.2\% |
| $\stackrel{\underset{i}{7}}{\underset{4}{7}}$ | Sep | 1 | 911 | 3.0\% |
|  | Oct | 2 | 1,059 | 3.3\% |
|  | Nov | 1 | 1,179 | 3.2\% |
| Total |  | 109 | 10,650 | 2.36\% |

Revenue and Expenses

| Fiscal Year | Actuals |  |  |  |
| :---: | :--- | ---: | :--- | ---: |
|  | Revenue |  | Expenses |  |
| 2014 | $\$$ | 107,271 | $\$$ | 346,298 |
| 2015 | $\$$ | 313,676 | $\$$ | 496,317 |
| 2016 | $\$$ | 331,363 | $\$$ | 502,524 |
| 2017 | $\$$ | 53,183 | $\$$ | 78,153 |
| Totals | $\$$ | 805,494 | $\$$ | $1,423,292$ |

**NOTE: 2017 Totals include only the months of September, October and November of 2016.**


[^0]:    *NOTES: The yellow box in the Transactions per Working Day column denotes the average and not a total.

