



**CAMINO REAL**  
REGIONAL MOBILITY  
AUTHORITY

## **General Engineering Consultant Team Resources**

**Presentation to the  
CRRMA Board of Directors**

**David Head, Atkins  
October 28, 2016**

# Agenda

- Life to date labor expenditures data
- Graphical representation of data
- Firm summary
- Questions





# Quarterly Summary GEC

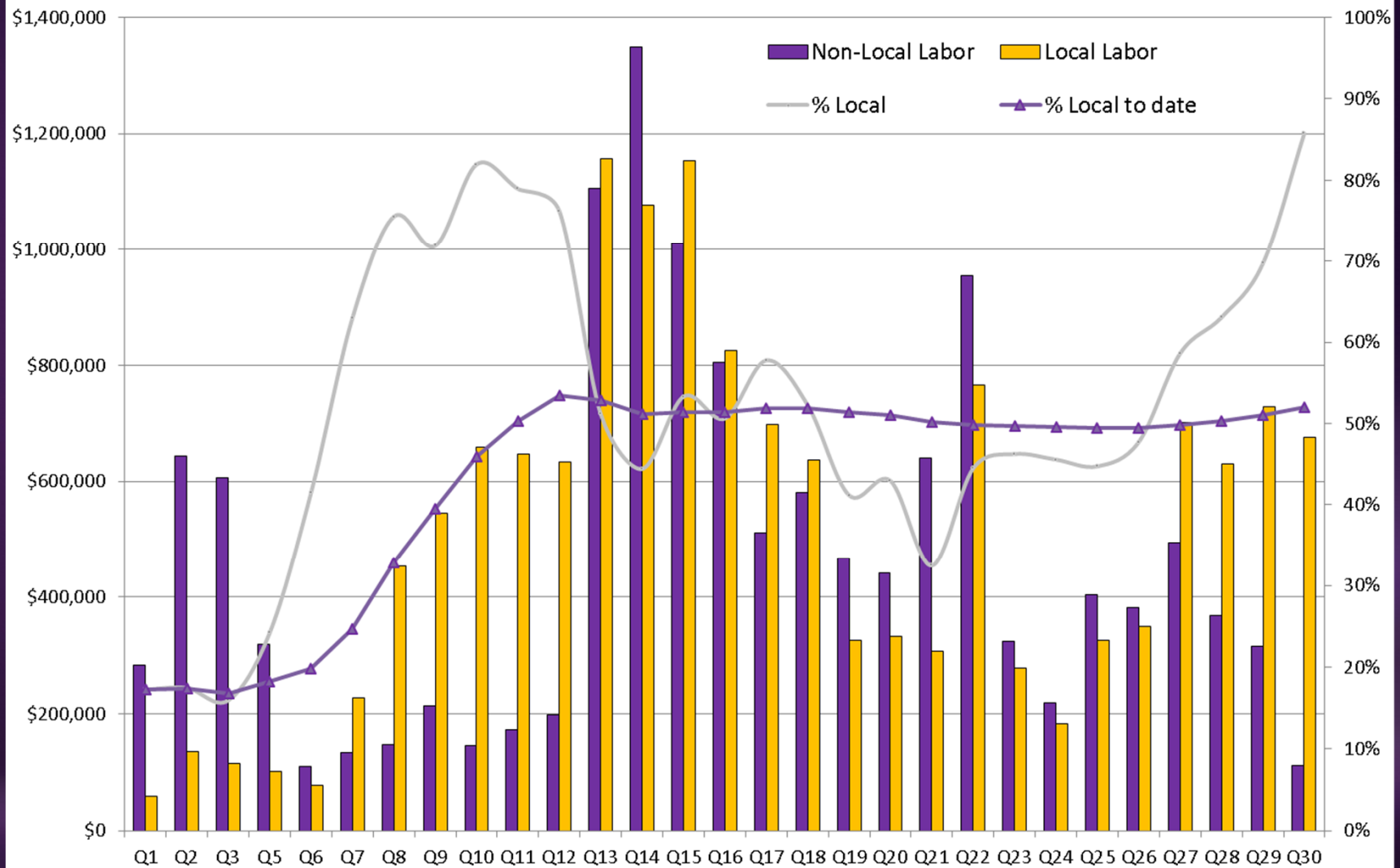


Updated through July 2016

		Local Labor			Non-Local Labor			Total Labor	Expenses	Total Billing
Q1	February 2009 to April 2009	\$	59,229.45	17%	\$	283,668.29	83%	\$ 342,897.74	\$ 4,204.07	\$ 347,101.81
Q2	May 2009 to July 2009	\$	136,008.78	17%	\$	643,238.88	83%	\$ 779,247.66	\$ 10,964.35	\$ 790,212.01
Q3	August 2009 to October 2009	\$	115,167.23	16%	\$	607,146.72	84%	\$ 722,313.95	\$ 17,699.52	\$ 740,013.47
Q5	February 2010 to April 2010	\$	101,557.41	24%	\$	318,251.34	76%	\$ 419,808.75	\$ 15,336.32	\$ 435,145.07
Q6	May 2010 to July 2010	\$	77,484.13	41%	\$	109,226.70	59%	\$ 186,710.83	\$ 6,956.80	\$ 193,667.63
Q7	August 2010 to October 2010	\$	226,558.38	63%	\$	133,019.86	37%	\$ 359,578.24	\$ 13,134.47	\$ 372,712.71
Q8	November 2010 to January 2011	\$	452,722.51	76%	\$	146,586.04	24%	\$ 599,308.55	\$ 11,793.22	\$ 611,101.77
Q9	February 2011 to April 2011	\$	544,920.11	72%	\$	212,852.60	28%	\$ 757,772.71	\$ 17,956.28	\$ 775,728.99
Q10	May 2011 to July 2011	\$	658,586.15	82%	\$	144,867.64	18%	\$ 803,453.79	\$ 23,204.33	\$ 826,658.12
Q11	August 2011 to October 2011	\$	646,879.57	79%	\$	172,482.21	21%	\$ 819,361.78	\$ 24,546.58	\$ 843,908.36
Q12	November 2011 to January 2012	\$	633,527.60	76%	\$	197,931.47	24%	\$ 831,459.07	\$ 25,226.57	\$ 856,685.64
Q13	February 2012 to April 2012	\$	1,157,956.61	51%	\$	1,106,140.92	49%	\$ 2,264,097.53	\$ 37,562.06	\$ 2,301,659.59
Q14	May 2012 to July 2012	\$	1,077,699.25	44%	\$	1,349,538.11	56%	\$ 2,427,237.36	\$ 40,266.14	\$ 2,467,503.50
Q15	August 2012 to October 2012	\$	1,154,129.90	53%	\$	1,010,636.88	47%	\$ 2,164,766.78	\$ 38,919.57	\$ 2,203,686.35
Q16	November 2012 to January 2013	\$	824,898.05	51%	\$	805,077.25	49%	\$ 1,629,975.30	\$ 29,873.31	\$ 1,659,848.61
Q17	February 2013 to April 2013	\$	698,713.82	58%	\$	510,825.76	42%	\$ 1,209,539.58	\$ 17,271.46	\$ 1,226,811.04
Q18	May 2013 to July 2013	\$	636,647.93	52%	\$	581,535.79	48%	\$ 1,218,183.72	\$ 10,411.85	\$ 1,228,595.57
Q19	August 2013 to October 2013	\$	326,549.15	41%	\$	466,972.99	59%	\$ 793,522.14	\$ 52,593.37	\$ 846,115.51
Q20	November 2013 to January 2014	\$	332,144.59	43%	\$	441,559.93	57%	\$ 773,704.52	\$ 54,761.21	\$ 828,465.73
Q21	February 2014 to April 2014	\$	307,408.50	32%	\$	639,964.21	68%	\$ 947,372.71	\$ 25,876.93	\$ 973,249.64
Q22	May 2014 to July 2014	\$	765,309.54	44%	\$	955,073.89	56%	\$ 1,720,383.43	\$ 27,813.45	\$ 1,748,196.88
Q23	August 2014 to October 2014	\$	278,536.04	46%	\$	323,860.50	54%	\$ 602,396.54	\$ 28,249.60	\$ 630,646.14
Q24	November 2014 to January 2015	\$	182,747.01	46%	\$	218,469.23	54%	\$ 401,216.24	\$ 14,178.47	\$ 415,394.71
Q25	February 2015 to April 2015	\$	326,470.61	45%	\$	403,620.45	55%	\$ 730,091.06	\$ 19,216.01	\$ 749,307.07
Q26	May 2015 to July 2015	\$	348,788.65	48%	\$	382,209.43	52%	\$ 730,998.08	\$ 7,950.87	\$ 738,948.95
Q27	August 2015 to October 2015	\$	701,058.14	59%	\$	494,808.93	41%	\$ 1,195,867.07	\$ 25,303.44	\$ 1,221,170.51
Q28	November 2015 to January 2016	\$	629,712.83	63%	\$	368,750.59	37%	\$ 998,463.42	\$ 24,337.73	\$ 1,022,801.15
Q29	February 2016 to April 2016	\$	727,990.34	70%	\$	316,088.42	30%	\$ 1,044,078.76	\$ 26,170.88	\$ 1,070,249.64
Q30	May 2016 to July 2016	\$	676,701.52	86%	\$	112,212.66	14%	\$ 788,914.18	\$ 44,742.59	\$ 833,656.77
TOTAL		\$	14,866,218.73	52%	\$	13,726,237.67	48%	\$ 28,592,456.40	\$ 702,205.34	\$ 29,294,661.74

# Quarterly Summary

**CRRMA GEC Labor April 2016**



# Firm Summary



Updated through July 2016

Firm	Local			Non-Local		Total Labor		Expenses	Total Billing					
Atkins	\$	5,258,659.42	45%	\$	6,542,441.22	55%	\$	11,801,100.64	41%	\$	288,182.37	\$	12,089,283.01	41%
Jacobs	\$	1,389,040.67	18%	\$	6,456,359.43	82%	\$	7,845,400.10	27%	\$	116,594.64	\$	7,961,994.74	27%
AIA Engineers	\$	3,002,599.36	95%	\$	151,534.45	5%	\$	3,154,133.81	11%	\$	2,510.08	\$	3,156,643.89	11%
ECM International	\$	3,031,398.64	100%	\$	-	0%	\$	3,031,398.64	11%	\$	93,323.50	\$	3,124,722.14	11%
Brock & Bastillos	\$	1,112,587.80	100%	\$	-	0%	\$	1,112,587.80	4%	\$	29,246.80	\$	1,141,834.60	4%
Moreno Cardenas Inc.	\$	453,620.18	100%	\$	-	0%	\$	453,620.18	2%	\$	142.60	\$	453,762.78	2%
HKN Engineers	\$	182,101.10	100%	\$	-	0%	\$	182,101.10	1%	\$	-	\$	182,101.10	1%
TXP, Inc.	\$	-	0%	\$	212,500.00	100%	\$	212,500.00	1%	\$	-	\$	212,500.00	1%
Fagan Consulting	\$	-	0%	\$	267,828.32	100%	\$	267,828.32	1%	\$	15,461.35	\$	283,289.67	1%
CQC Testing & Engineering	\$	216,682.55	100%	\$	-	0%	\$	216,682.55	1%	\$	84,902.34	\$	301,584.89	1%
Flores Media Consulting	\$	7,275.00	100%	\$	-	0%	\$	7,275.00	0%	\$	42.70	\$	7,317.70	0%
Lopez Marketing Group	\$	36,775.15	100%	\$	-	0%	\$	36,775.15	0%	\$	46,733.80	\$	83,508.95	0%
Rich and Associates	\$	-	0%	\$	33,885.25	100%	\$	33,885.25	0%	\$	4,911.50	\$	38,796.75	0%
Pat Louthan	\$	-	0%	\$	53,600.00	100%	\$	53,600.00	0%	\$	1,391.91	\$	54,991.91	0%
Suzanne Michaels Comm	\$	30,975.00	100%	\$	-	0%	\$	30,975.00	0%	\$	676.33	\$	31,651.33	0%
L&P Scientific Consulting	\$	725.00	100%	\$	-	0%	\$	725.00	0%	\$	-	\$	725.00	0%
Viva + Impulse Creative Co.	\$	18,250.00	100%	\$	-	0%	\$	18,250.00	0%	\$	-	\$	18,250.00	0%
Barracuda Public Relations	\$	125,528.86	100%	\$	-	0%	\$	125,528.86	0%	\$	18,085.42	\$	143,614.28	0%
Anderson	\$	-	0%	\$	6,417.00	100%	\$	6,417.00	0%	\$	-	\$	6,417.00	0%
TOTAL	\$	14,866,218.73	52%	\$	13,726,237.67	48%	\$	28,592,456.40		\$	702,205.34	\$	29,294,661.74	



# Questions?



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