

Agenda



- Outreach Efforts Phase I
 - Intent/Goals (introduce tolling & Chávez)
 - Steps Taken
- Outreach Efforts Phase II
 - Intent/Goals (increase transponder use)
 - Proposed Steps
 - Performance Measurements

Chávez Outreach – Phase I



Intent/Goals of Initial Outreach

- Introduce the CRRMA, Tolling and the Express Toll Lanes to the Public
- Explain Transponder and Pay-By-Mail transactions
- Explain value of the Express Toll Lanes
- Identify savings with transponders

Chávez Outreach – Phase I



Broadcast

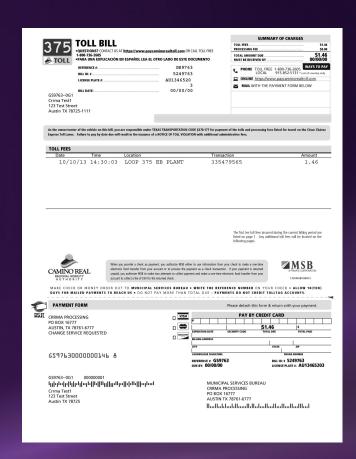
Television	Radio
228 spots in January	670 spots from January - March
KVIA (34)	XHNZ-FM (121)
KTSM (71)	KTSM-FM (46)
KINT (72)	KSII-FM (149)
KFOX (51)	KOFX-FM (264)
	KBNA-FM (90)

Chávez Outreach – Phase I



- Community Meetings
- New Project Website
- Billboard on I-10
- Local Distribution (One-Stop Shop)
- Pay by Mail Invoices and Buckslips
- Budget Expended \$77,000 in 2013





Chávez Outreach – Phase II



Intent/Goals of Next Phase of Outreach

- Continue education efforts related to the CRRMA, Tolling and the Express Toll Lanes
- Continue Performance Measurement Monitoring and Improvement
- Increase Express Toll Lane Usage
- Convert Pay-By-Mail Users to TollTag

Chávez Outreach – Phase II

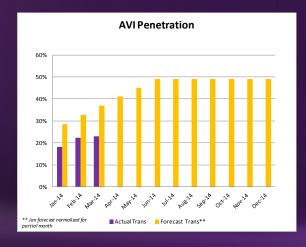


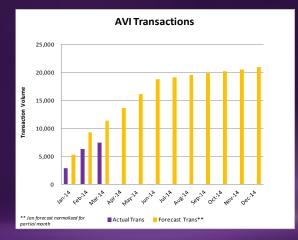
- Expand Local Distribution
 - Additional City/County Locations
 - Retail Locations
- Targeted Marketing to Pay-By-Mail Customers
 - Incentivize Collection to Convert to AVI
 - Direct Mail to High Use
- Broadcast
- Community Meetings
- Leverage Customer Feedback
- Budget \$50,000 for 2014

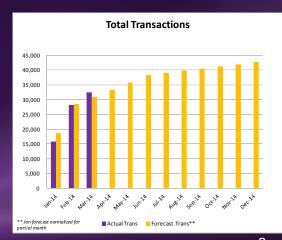
Chávez Outreach – Phase II



- Performance Measurements
 - Quarterly Updates to the Board
 - Key Measurements
 - TollTag Usage as a % of Total Transactions
 - Transaction Totals
 - Revenue Totals







Questions?



