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MEMBER

RAYMOND L. TELLES
EXECUTIVE DIRECTOR

TO: **CRRMA Board of Directors**
FROM: **Raymond L. Telles, Executive Director**
DATE: **January 14, 2015**
RE: **César Chávez Express Toll Lanes**
Performance Report – 1st Quarter of FY15

Board Members,
This performance report for the César Chávez Express Toll Lanes includes transaction and revenue data for the period from the opening date (January 10, 2014) through the end of the CRRMA's 1st quarter of fiscal year 2015 (period ending November 30, 2014).

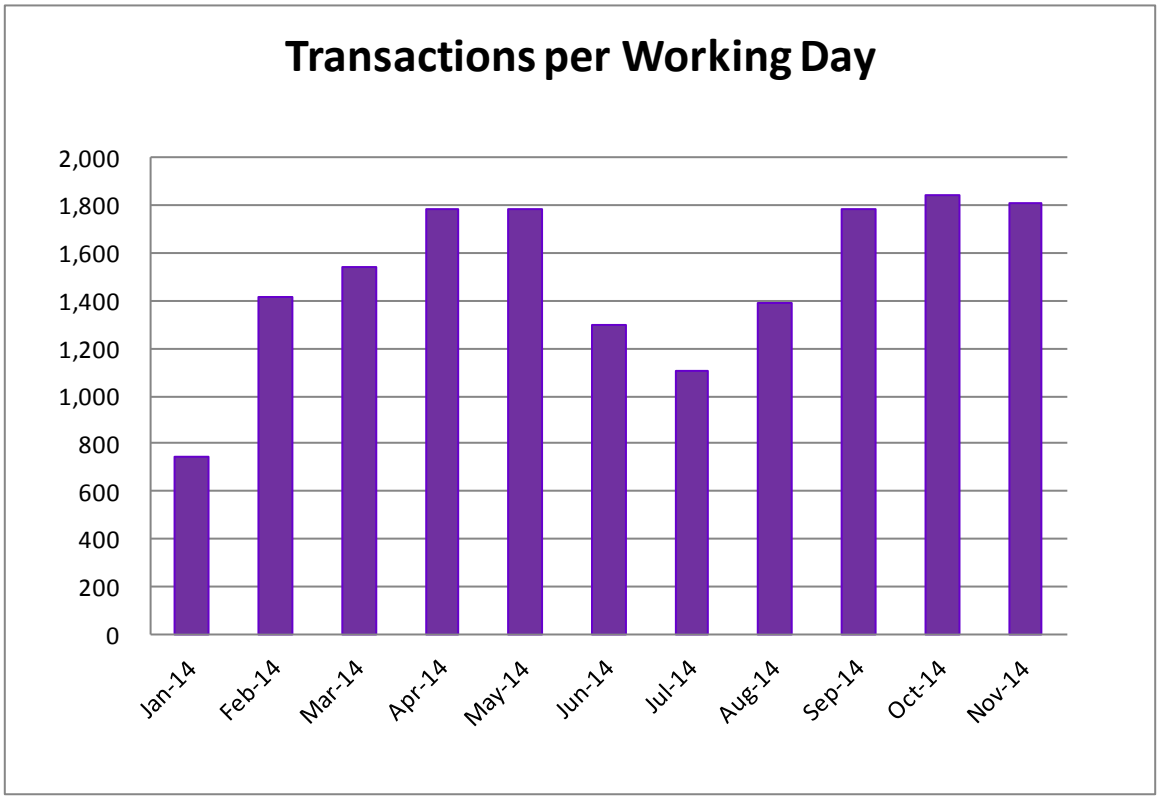
On the following page, you will find a table that summarizes the performance metrics found graphically on the subsequent pages, which you will recognize from prior reports. However, this quarterly report includes a new metric, which identifies the total number of transactions per day. This metric has been included in the referenced table, and also in a standalone chart following the table. I believe that this will be a particularly useful metric for monitoring the activity on the Chávez Express Toll Lanes.

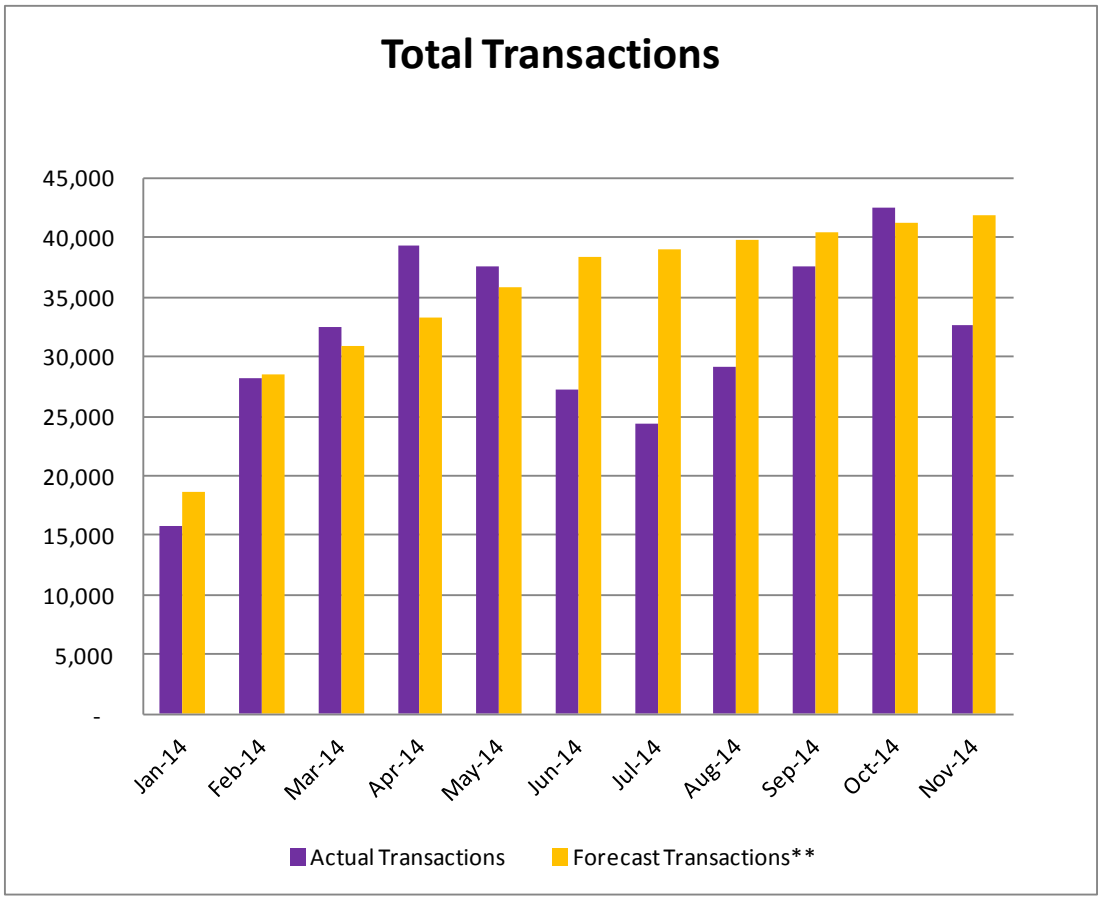
The data set provided in this report still covers a period of less than one full year and therefore remains quite small. Accordingly, I am still cautioning against using this report to attempt to identify trends, but instead should simply be considered a snapshot in time for a new facility still in its ramp up period.

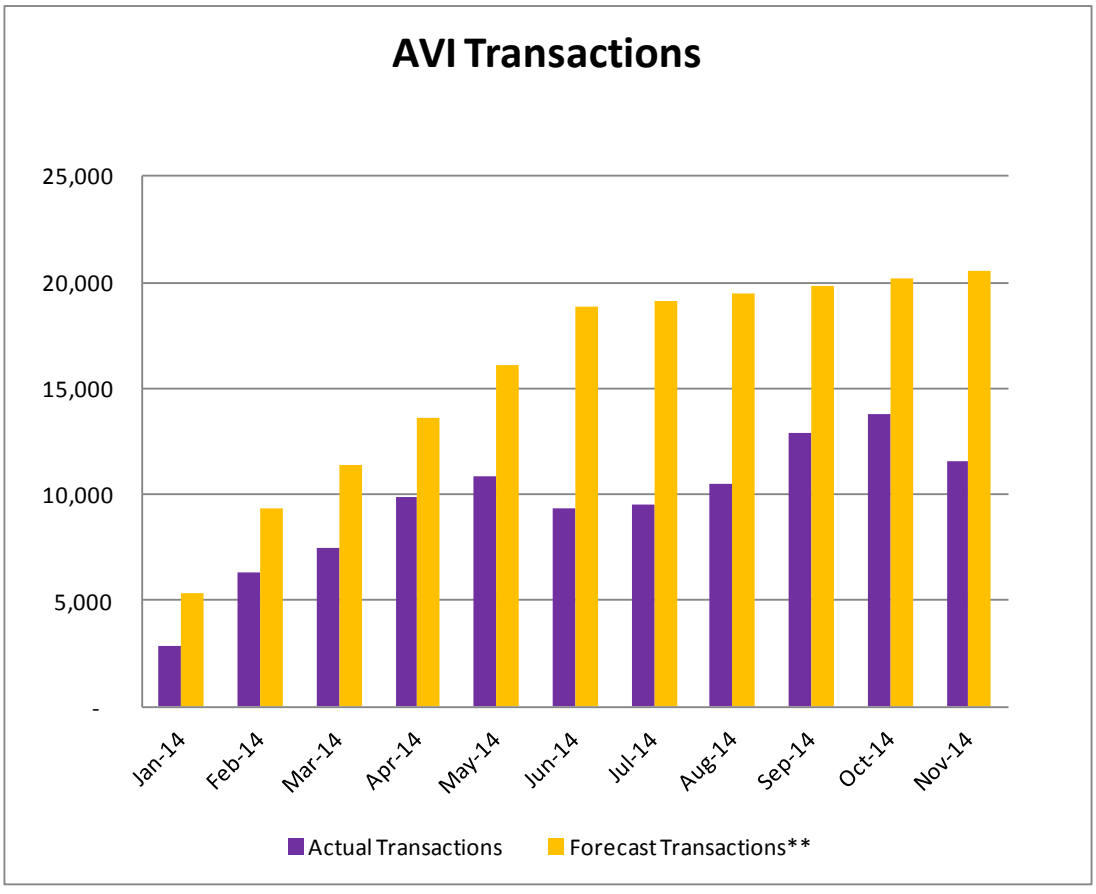
As in the past, a representative of the CRRMA's general engineering consultant will present this information in greater detail during the Board meeting and will be available for questions. Please also let me know of any questions that you may have or any revisions you would like to see to the content or format of these performance reports in the future.

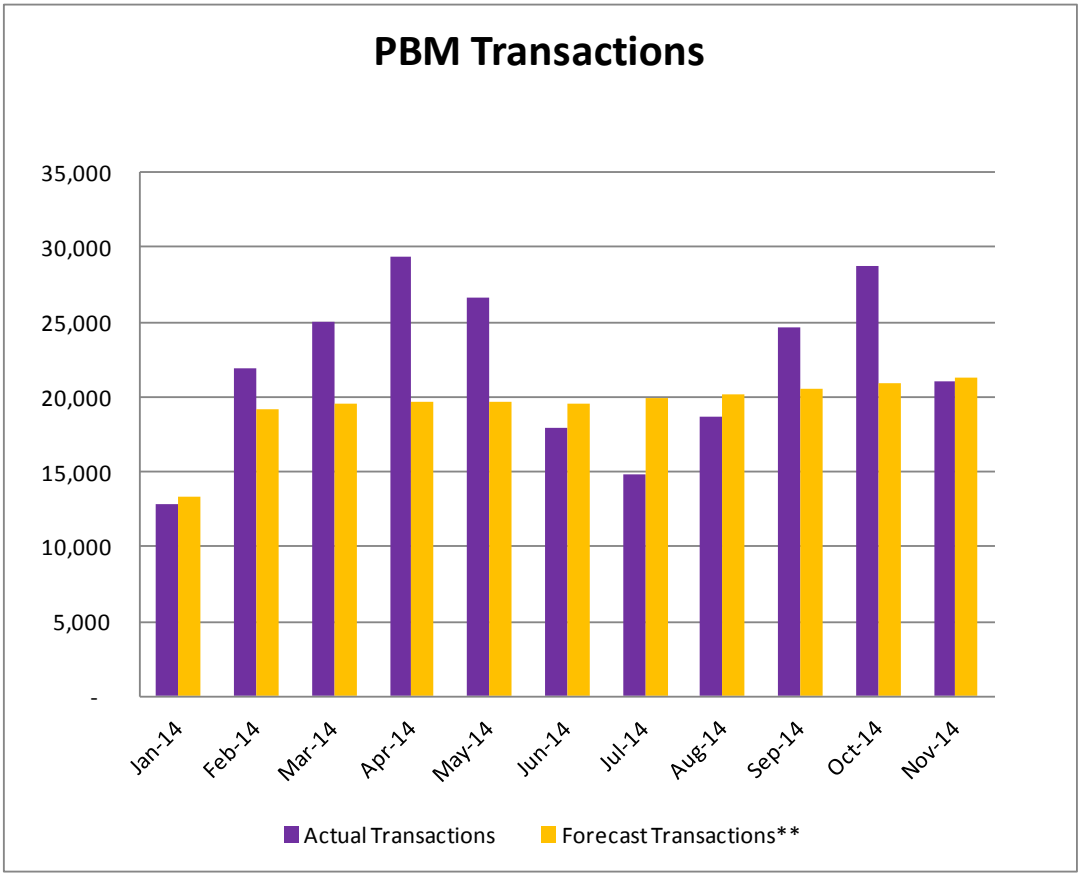
Month	Tags Issued	Accounts Created	AVI		PBM		Total Expected Revenues	Transactions per Working Day
			Transactions	Expected Revenue	Transactions	Expected Revenue		
January*	471	294	2,845	$ 1,274.23	12,878	$ 7,893.88	$ 9,168.11	749
February	117	89	6,329	$ 2,832.89	21,926	$ 13,451.33	$ 16,284.22	1,413
March	94	73	7,459	$ 3,342.54	25,001	$ 15,361.27	$ 18,703.80	1,546
April	172	125	9,920	$ 4,451.24	29,351	$ 17,966.94	$ 22,418.18	1,785
May	124	103	10,841	$ 4,859.81	26,696	$ 16,348.55	$ 21,208.36	1,787
June	76	63	9,335	$ 4,203.54	17,961	$ 11,033.00	$ 15,236.54	1,300
July	298	71	9,486	$ 4,254.62	14,852	$ 9,111.68	$ 13,366.30	1,106
August	140	90	10,516	$ 4,717.25	18,686	$ 11,468.08	$ 16,185.33	1,391
September	84	70	12,876	$ 5,770.41	24,672	$ 15,123.50	$ 20,893.92	1,788
October	100	78	13,788	$ 6,278.75	28,726	$ 17,569.21	$ 23,847.96	1,848
November	89	68	11,587	$ 5,200.07	21,043	$ 12,894.76	$ 18,094.84	1,813
TOTALS	**1,765**	**1,124**	**104,982**	**$ 47,185.35**	**241,792**	**$ 148,222.21**	**$ 195,407.56**	**1,502**

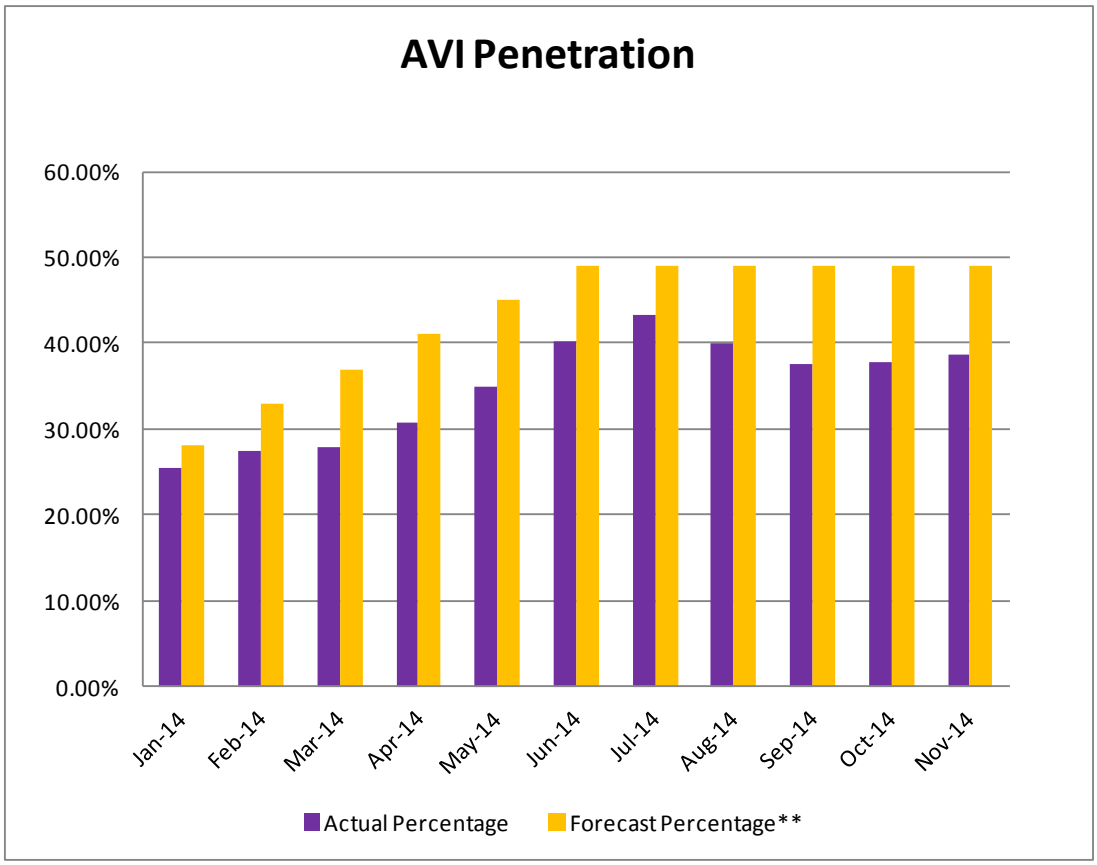
*NOTES: (1) The César Chávez Express Toll Lanes opened on January 10, 2014. (2) Figures provided in the January "Tags Issued" and "Accounts Created" rows include December 2013 activity. (3) The yellow box in the Transactions per Working Day column denotes the average and not a total.

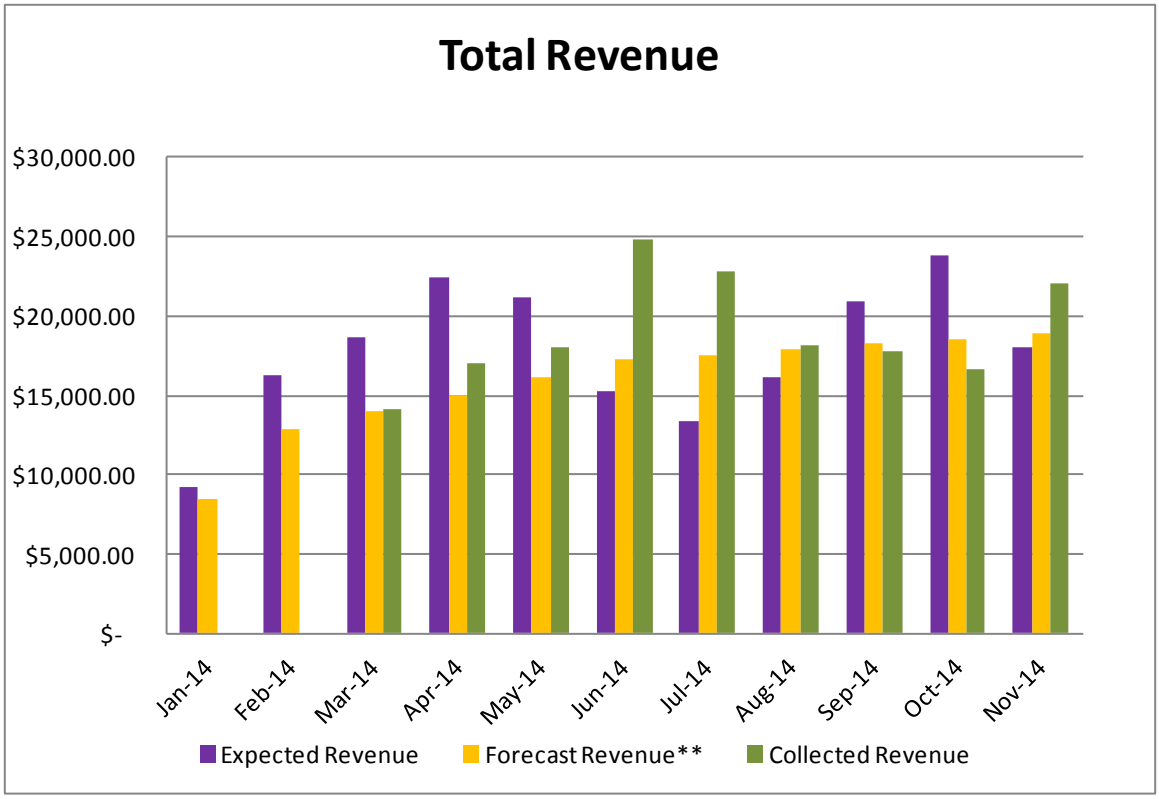


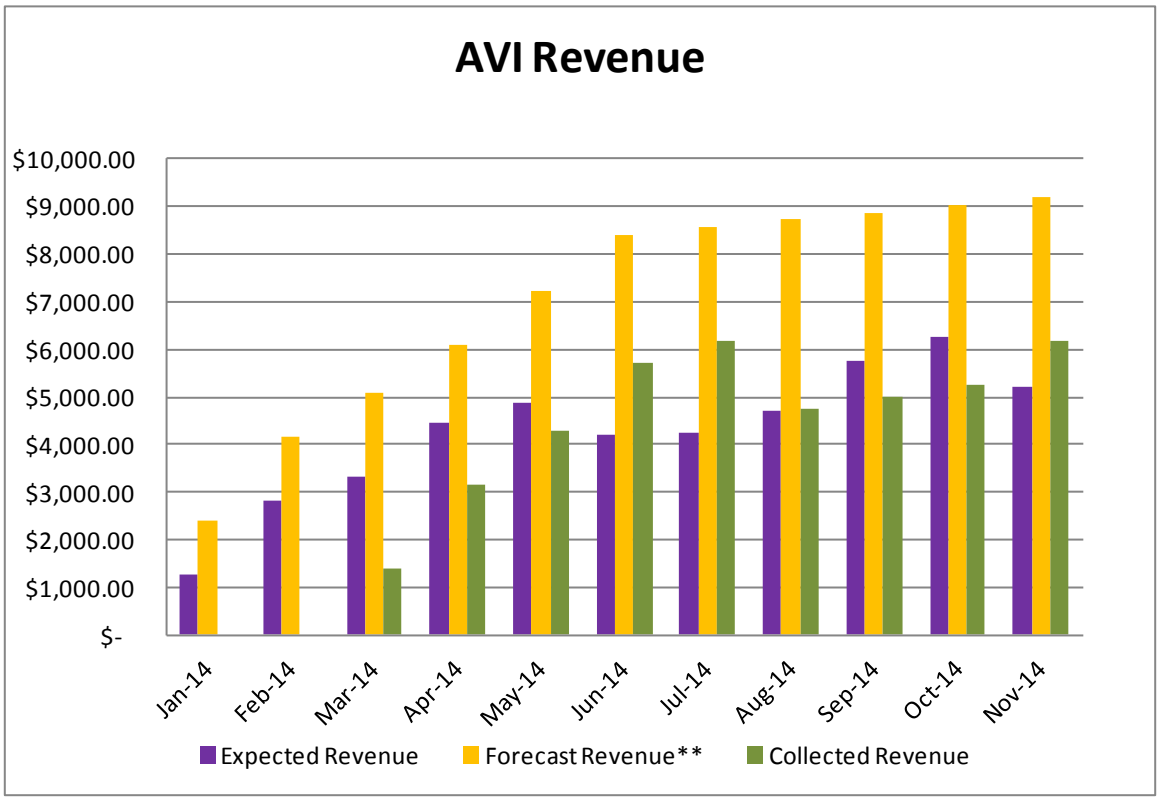

Total Transactions
45,000
40,000
35,000
30,000
25,000
20,000
15,000
10,000
5,000
-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Actual Transactions
Forecast Transactions**

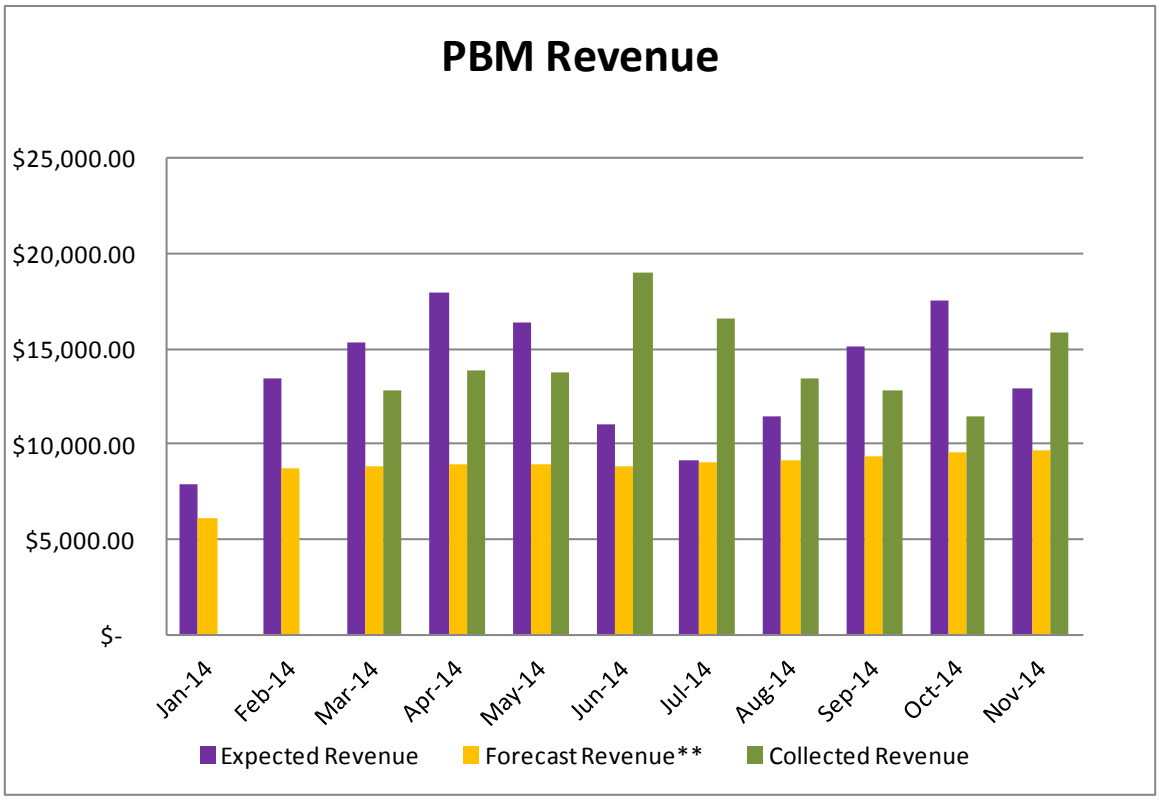

AVI Transactions
25,000
20,000
15,000
10,000
5,000
-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Actual Transactions
Forecast Transactions**


PBM Transactions
35,000
30,000
25,000
20,000
15,000
10,000
5,000
-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Actual Transactions
Forecast Transactions**


AVI Penetration
60.00%
50.00%
40.00%
30.00%
20.00%
10.00%
0.00%
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Actual Percentage
Forecast Percentage**


Total Revenue
$30,000.00
$25,000.00
$20,000.00
$15,000.00
$10,000.00
$5,000.00
$-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Expected Revenue
Forecast Revenue**
Collected Revenue


AVI Revenue
$10,000.00
$9,000.00
$8,000.00
$7,000.00
$6,000.00
$5,000.00
$4,000.00
$3,000.00
$2,000.00
$1,000.00
$-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Expected Revenue
Forecast Revenue**
Collected Revenue


PBM Revenue
$25,000.00
$20,000.00
$15,000.00
$10,000.00
$5,000.00
$-
Jan-14
Feb-14
Mar-14
Apr-14
May-14
Jun-14
Jul-14
Aug-14
Sep-14
Oct-14
Nov-14
Expected Revenue
Forecast Revenue**
Collected Revenue