TO: CRRMA Board of Directors<br>FROM: Raymond L. Telles, Executive Director<br>DATE: July 13, 2016<br>RE: César Chávez Express Toll Lanes<br>Performance Report - $3^{\text {rd }}$ Quarter of FY16

Board Members,
This performance report for the César Chávez Express Toll Lanes includes transaction and revenue data for the period from the opening date (January 10, 2014) through the end of the CRRMA's $3^{\text {rd }}$ quarter of fiscal year 2016 (period ending May 31, 2016).

On the following page, you will find a table that summarizes the performance metrics found graphically on the subsequent pages. As noted in prior reports, this format presents annualized projected revenues and transaction figures, as opposed to the month-to-month format previously used in these reports. For this report, we have also included information on the Veterans Waiver Program as well as information on project revenue and expenses. As always, please let me know of any changes to format or content that you would like to see in future reports.

As in the past, a representative of the CRRMA's general engineering consultant will present this information in greater detail during the Board meeting and will be available for questions. Please also let me know of any questions that you may have.

July 2016 Performance Report

| Year | Month | Tags lssued | Accounts Created | AVI |  |  | PBM |  |  | Total Gross Revenue Collected |  | Transactions per Working Day |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Transactions | Gross Revenue Collected |  | Transactions | Gross Revenue Collected |  |  |  |  |
| $\underset{\underset{4}{\underset{~}{7}}}{\substack{4 \\ \hline}}$ | January* | 471 | 294 | 2,845 | \$ | - | 12,878 | \$ | - | \$ | - | 749 |
|  | February | 117 | 89 | 6,329 | \$ | - | 21,926 | \$ | - | \$ | - | 1,413 |
|  | March | 94 | 73 | 7,459 | \$ | 1,377 | 25,001 | \$ | 5,386 | \$ | 6,763 | 1,546 |
|  | April | 172 | 125 | 9,920 | \$ | 3,155 | 29,351 | \$ | 9,388 | \$ | 12,544 | 1,785 |
|  | May | 124 | 103 | 10,841 | \$ | 4,292 | 26,696 | \$ | 15,097 | \$ | 19,389 | 1,787 |
|  | June | 76 | 63 | 9,335 | \$ | 5,724 | 17,961 | \$ | 21,891 | \$ | 27,614 | 1,300 |
|  | July | 298 | 71 | 9,486 | \$ | 6,165 | 14,852 | \$ | 16,624 | \$ | 22,790 | 1,106 |
|  | August | 140 | 90 | 10,516 | \$ | 4,757 | 18,685 | \$ | 13,413 | \$ | 18,171 | 1,391 |
| $\stackrel{\stackrel{i}{7}}{\underset{\sim}{4}}$ | September | 84 | 70 | 12,876 | \$ | 5,020 | 24,672 | \$ | 12,789 | \$ | 17,809 | 1,788 |
|  | October | 100 | 78 | 13,788 | \$ | 5,265 | 28,726 | \$ | 11,424 | \$ | 16,689 | 1,848 |
|  | November | 89 | 68 | 11,587 | \$ | 6,177 | 21,043 | \$ | 15,892 | \$ | 22,070 | 1,813 |
|  | December | 76 | 59 | 11,725 | \$ | 7,766 | 22,073 | \$ | 26,725 | \$ | 34,491 | 1,690 |
|  | January | 56 | 47 | 13,273 | \$ | 5,928 | 22,107 | \$ | 19,491 | \$ | 25,420 | 1,685 |
|  | February | 81 | 67 | 14,682 | \$ | 5,994 | 26,711 | \$ | 18,539 | \$ | 24,533 | 2,070 |
|  | March | 87 | 70 | 15,477 | \$ | 5,897 | 27,401 | \$ | 21,580 | \$ | 27,476 | 1,949 |
|  | April | 72 | 63 | 17,348 | \$ | 7,868 | 34,313 | \$ | 17,321 | \$ | 25,188 | 2,348 |
|  | May | 94 | 73 | 16,304 | \$ | 7,707 | 29,808 | \$ | 20,059 | \$ | 27,766 | 2,306 |
|  | June | 73 | 58 | 14,244 | \$ | 7,492 | 22,822 | \$ | 26,517 | \$ | 34,009 | 1,685 |
|  | July | 84 | 73 | 12,642 | \$ | 10,031 | 20,904 | \$ | 18,881 | \$ | 28,912 | 1,459 |
|  | August | 87 | 71 | 14,540 | \$ | 6,985 | 26,220 | \$ | 22,329 | \$ | 29,314 | 1,941 |
| $\underset{\underset{4}{\underset{4}{4}} \underset{\sim}{0}}{ }$ | September | 105 | 89 | 16,624 | \$ | 6,266 | 32,742 | \$ | 19,407 | \$ | 25,673 | 2,351 |
|  | October | 92 | 74 | 17,508 | \$ | 7,614 | 36,633 | \$ | 17,840 | \$ | 25,454 | 2,461 |
|  | November | 115 | 99 | 14,075 | \$ | 7,197 | 31,541 | \$ | 21,457 | \$ | 28,653 | 2,401 |
|  | December | 99 | 79 | 13,059 | \$ | 8,451 | 30,162 | \$ | 22,172 | \$ | 30,623 | 2,058 |
|  | January | 122 | 104 | 14,708 | \$ | 6,004 | 31,028 | \$ | 14,114 | \$ | 20,118 | 2,287 |
|  | February | 116 | 103 | 14,804 | \$ | 6,227 | 33,677 | \$ | 19,607 | \$ | 25,834 | 2,309 |
|  | March | 107 | 90 | 15,094 | \$ | 7,014 | 32,387 | \$ | 23,582 | \$ | 30,596 | 2,064 |
|  | April | 101 | 83 | 14,703 | \$ | 6,792 | 32,248 | \$ | 22,779 | \$ | 29,570 | 2,348 |
|  | May | 86 | 75 | 12,545 | \$ | 7,333 | 26,767 | \$ | 33,989 | \$ | 41,323 | 1,872 |
| TOTALS |  | 3,418 | 2,501 | 368,337 | \$ | 170,497 | 761,335 | \$ | 508,295 | \$ | 678,792 | 1,855 |

*NOTES: (1) The César Chávez Express Toll Lanes opened on January 10, 2014. (2) Figures provided in the January "Tags Issued" and "Accounts Created" rows include December 2013 activity. (3) The yellow box in the Transactions per Working Day column denotes the average and not a total.


Transactions


Revenue


Veteran Toll Waiver Program

| Year | Month | Tags Issued | Vet <br> Transactions | \% of Total Transactions |
| :---: | :---: | :---: | :---: | :---: |
| $\stackrel{0}{\underset{i}{7}}$ | Oct | 13 | - | - |
|  | Nov | 32 | 297 | 0.8\% |
|  | Dec | 15 | 665 | 1.7\% |
|  | Jan | 3 | 704 | 1.5\% |
|  | Feb | 11 | 744 | 1.6\% |
|  | Mar | 10 | 984 | 1.9\% |
|  | Apr | 11 | 787 | 1.7\% |
|  | May | 7 | 939 | 2.0\% |
| Total |  | 102 | 5,120 | 1.61\% |

Revenue and Expenses

| Fiscal Year | Actuals |  |  |  |
| :---: | :--- | :--- | :--- | :--- |
|  | Revenue |  | Expenses |  |
| 2014 | $\$$ | 107,271 | $\$$ | 346,298 |
| 2015 | $\$$ | 313,676 | $\$$ | 496,317 |
| 2016 | $\$$ | 257,845 | $\$$ | 387,997 |
| Totals | $\$$ | 678,792 | $\$$ | $1,230,612$ |

